**DEC' 2018** 

# DIGITAL TRENDS PAKISTAN

INDUSTRY TRENDS REPORT



UNVEIL THE WORLD OF ART: PAGE 02



## DIGITZ WINS GOLD AT CAMPAIGN SOUTH ASIA 2018!



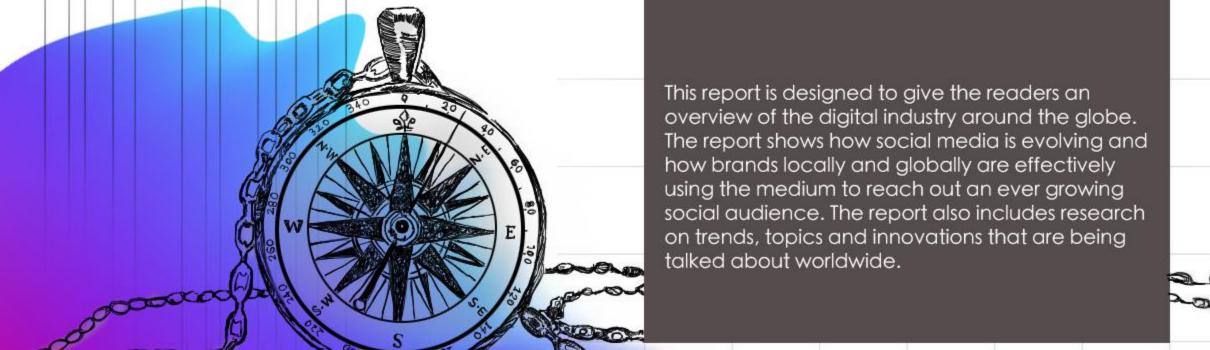
Digitz won the PAKISTAN DIGITAL AGENCY OF THE YEAR at campaign's AOY awards this year. With just 6 years to its making, Digitz has been able to secure the Bronze in 2015, Silver in 2016 completing the whole set with the gold in 2018!



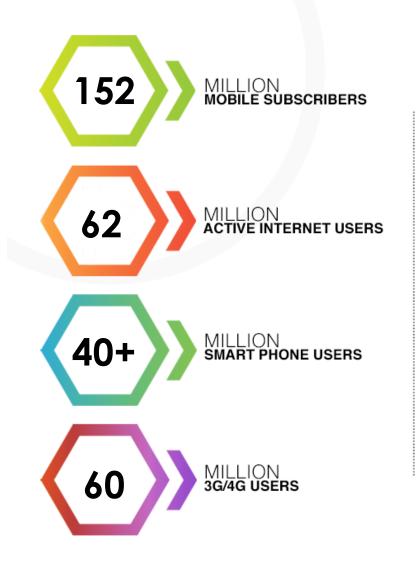






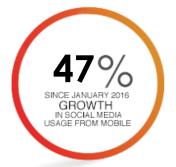


















5.1M 6.2M 3.5M



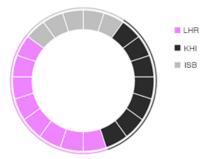




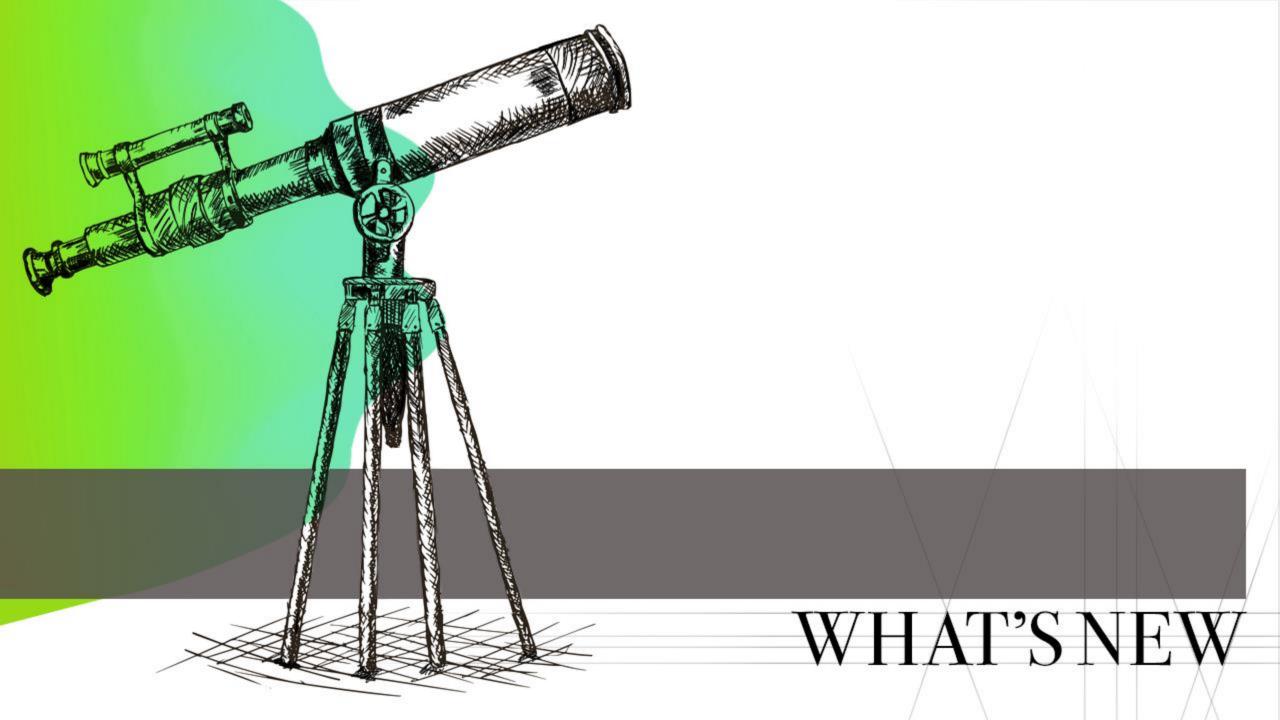
35M 36M

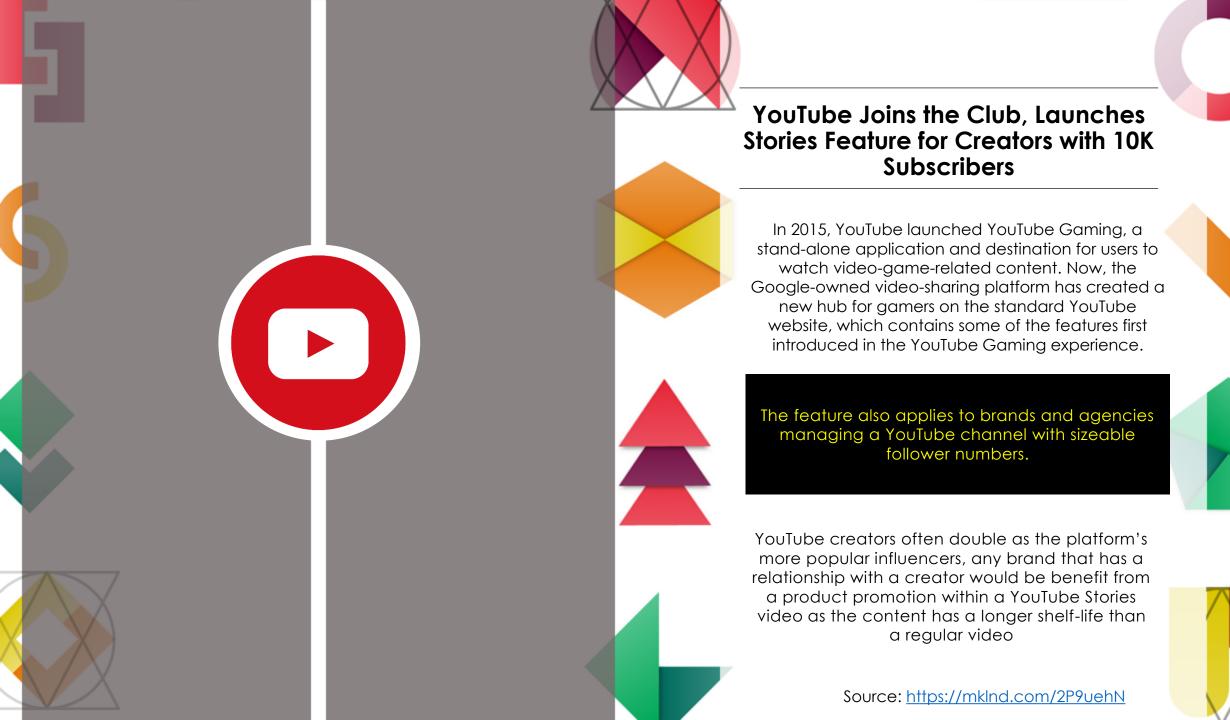


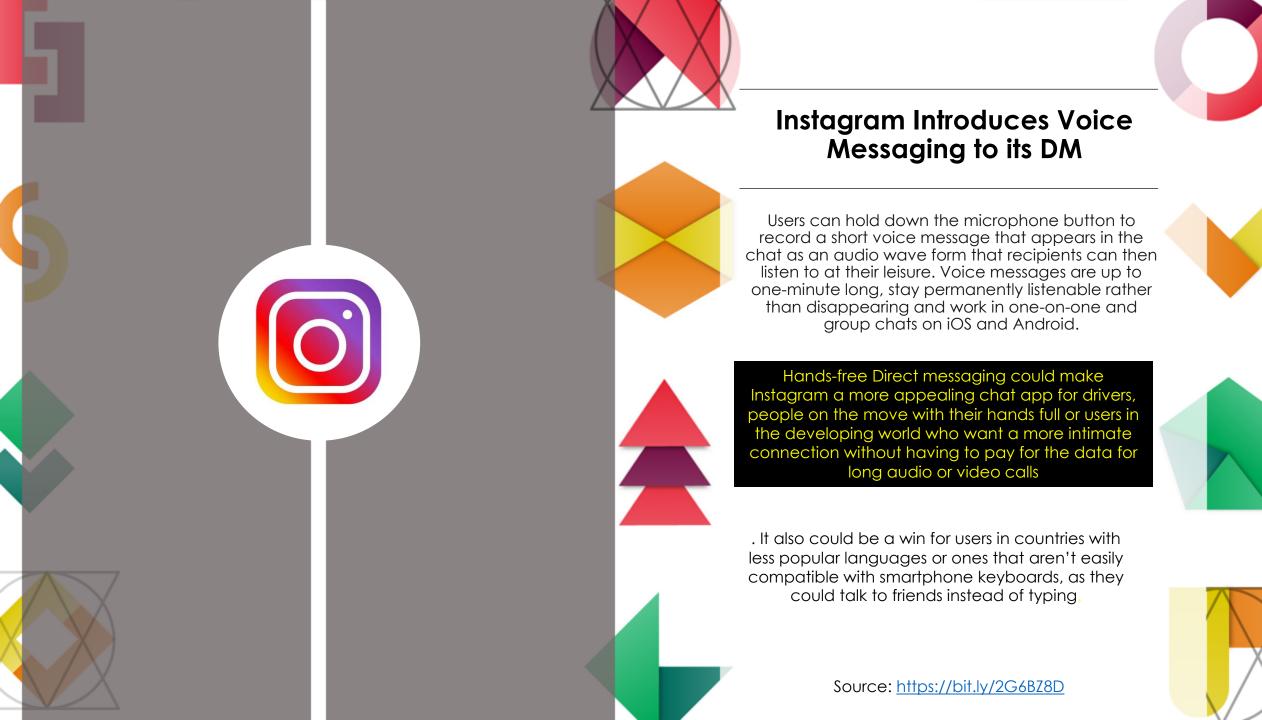




\*Snapchat stats: Approximate number; source unknown









Over the Counter (OTC) transactions in Pakistan account for just over half (52%) of Branchless Banking Transactions by value and less (42%) by volume

However, mobile money account ownership among Pakistanis remains very poor (0.6%), compared to wallet markets in East African countries such as Kenya (67%), Tanzania (53%), and Uganda (38%).

This is in spite of growing number of agents offering wallet registrations (34% in 2017, up from 21% in 2014)

LET'S DISCUSS:

THE FUTURE OF MOBILE WALLETS IN PAKISTAN

Source: <a href="https://bit.ly/2QCbA7u">https://bit.ly/2QCbA7u</a>

Although opportunities to register for a wallet account have been expanding, the ability or willingness of customers to sign up still lags

As a result, the proportion of Pakistani adults with a registered mobile wallet account grew just marginally from 0.4% in 2013 to 0.6% in 2016

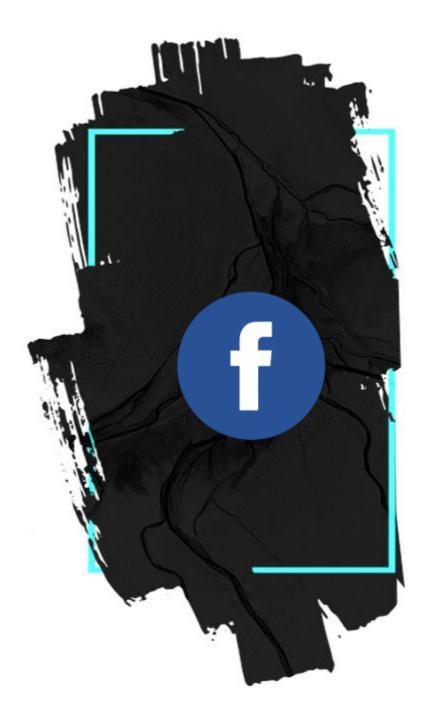
Only about 40% of agents educate their customers about wallets, of which only half (21%) offer wallet registration. However, the ANA Pakistan study showed that mobile money agents who do educate customers about wallet accounts conduct 18% more wallet registration transactions

**LET'S DISCUSS:** 

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### FACEBOOK REVAMPS ITS LIFE EVENT FEATURE

Facebook revealed a thorough revamp of its life events feature, which enables people to easily share important milestones with friends and family.

The redesign will be introduced globally over the coming days on iOS, Android and desktop.

Animated photos and videos can now be added to life events posts, and people can also browse art from Facebook to include in their posts.

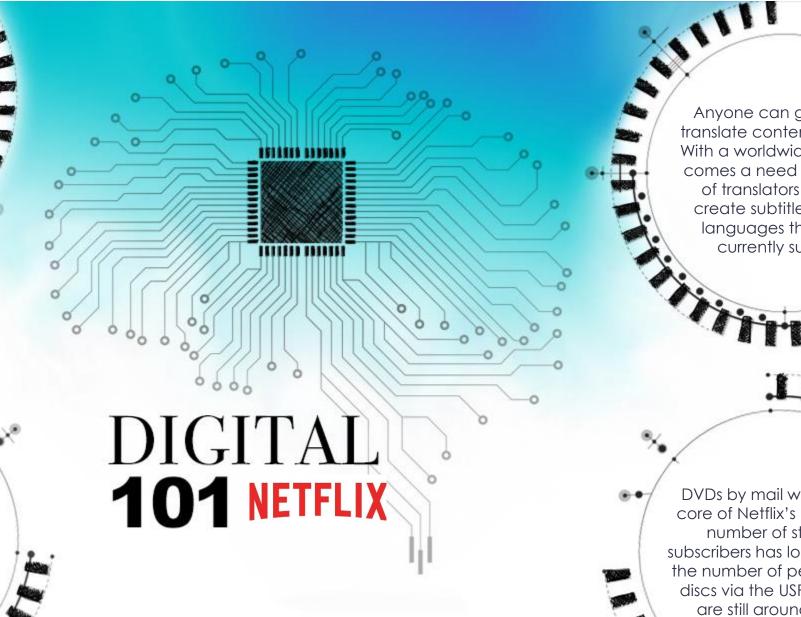
Photos from people or pages tagged in life events posts can also be added Icons can still be used to represent life events.

Source: <a href="https://bit.ly/2Ch10z7">https://bit.ly/2Ch10z7</a>

46% of couples around the world have watched a TV show ahead of their significant on Netflix. Most Netflix cheating happens when one half of the couple is away on a business trip, asleep, or at work

TATTI

More than 20% of young people and 12% of adults overall are sharing log-in credentials for sites, such as Netflix and Hulu. Account sharing could be costing Netflix around \$360 million or more in revenue



Anyone can get paid to translate content for Netflix. With a worldwide audience comes a need for an army of translators who can create subtitles in the 20 languages the service currently supports.

DVDs by mail was once the core of Netflix's business. The number of streaming subscribers has long exceeded the number of people getting discs via the USPS, but there are still around 4 million people in the U.S alone



#### APPLE'S DIGITAL SPOT – SHARE YOUR GIFTS



Lovingly, meticulously crafted through a combination of detailed miniatures and digital animation, Apple's "Share Your Gifts" is the tech brand's most ambitious holiday ad to date

The nearly 3-minute spot has the atmosphere of a fairy tale but is firmly rooted in modern culture, showing a young creative soul named Sofia who spends her free time at her MacBook, working away at...something.

""Share Your Gifts" is about the fact that sharing your creations, while sometimes terrifying, is vital.

#### **YOUTUBE REWIND 2018**



YouTube dropped its annual review, featuring a slew of 2018's popular creators, including Lilly Singh, Trevor Noah, John Oliver, Adam Rippon, and Trixie Mattel.

While makers have always taken the spotlight in YouTube's film, this time, the platform turned to them to help create it too. It opens with Will Smith, uncontested winner of Drake's "In My Feelings" dance challenge, answering the question of how he would control "Rewind."

He calls out tech reviewer Brownlee and this year's gaming megahit "Fortnite," launching a flurry of other suggestions from other YouTubers riding (and then leaping from) a flying YouTube bus.





#### **SOOPER HAI PAKISTAN KA JUNOON**



As part of its focus on building a strong association with patriotism, Sooper got Junoon reunited. Leading up to the concert, Sooper released a rendition of Junoon's famous "Jaza Junoon". The ad has a patriotic crowd singing the song with a number of people playing different instruments.

Sooper is so invested in this project that it has created a microsite through which tickets to the concert and merchandise may be bought

Video Link: <a href="https://bit.ly/2EhHEX5">https://bit.ly/2EhHEX5</a>

#### **DEW GAMERS ARENA – FINAL SHOWDOWN**



Mountain Dew has expanded its association with the sports platform by going beyond extreme sports and into the world of esports. The video it released for the final of the competition has been trending online, especially amongst the Pakistani gaming community. Just on YouTube the final showdown video has amassed 450,000+ views within three days

Video Link: <a href="https://bit.ly/2RWSaHk">https://bit.ly/2RWSaHk</a>



#### COCA COLA - COKE FEST 2018-19





Coke fest got bigger by celebrating the love for Food and Music with 7 events in 5 cities. The series kicked off from Lahore in November on the 16th, 17th and 18th followed by events in Faisalabad in December and then Karachi.

Check out videos from the event: <a href="https://bit.ly/2Brez8D">https://bit.ly/2Brez8D</a>

#### **RED BULL – MUSIC SOUNDCLASH 2018**





Dubbed as the battle of "Pop V Rock", music industry giants Strings and Ali Azmat brought the house down with their popular tunes on Sunday, 9<sup>th</sup> December as Karachi's Gymkhana opened its door to over 3500 people and hosted one of the most vibrant, loud and exhilarating nights of the year

**Event Details:** 

https://win.gs/2Erwq2r

Digitz Pvt Ltd wins Gold in the Pakistan Digital Agency of the year category of Campaign South Asia Agency of the Year 2018 awards

https://bit.ly/2EyPJHM

Pakistan
Telecommunication
Company Limited (PTCL)
has won the award for 'Best
Asian Operator' at the
Telecom Review Excellence
Awards 2018

https://bit.ly/2BmEhLq

In a move which is likely the result of recent Customs Duty imposed by the government, online shopping sites in Pakista have removed Apple iPhones and Google Pixels from their catalog.

https://bit.ly/2Qx5Mwd



As Pakistan climbs out of the war against terrorism, it is well on its way to development, both economic and digital, according to a recent article that appeared on the World Economic Forum (WEF)

https://bit.lv/2rH0lvI

Microsoft launch AppFactory to empower Pakistani graduates with in-demand digital skills

https://bit.ly/2zHXcjT



